



Sale of BVCM Limited

Our Corporate Finance team advised our clients, BVCM Limited throughout the sale of their North of Scotland veterinary practice, Buchan Vets.

EQ Taxation and EQ Healthcare provided valuable support during the transaction to ensure our clients received maximum post tax value from the sale to allow them to invest personally and set themselves and their families up for life. The sale illustrated the importance of having a coherent team to deliver a comprehensive service.

The Transaction

We initially assisted our client in securing two offers for their three site mixed animal practice, working closely to advise and select the offer which most suited the sellers' needs.

EQ then constructed the sales team, including solicitors and financial advisers, to ensure that the client received a seamless delivery of service.

Detailed share sale negotiations ensued over a 10 week period, resulting in an excellent outcome for the seller with most monies paid at the point of sale and only a small proportion of the sale deferred, dependant on future results. Our clients have secured a tax efficient disposal which set them up personally for life.

For more details on this transaction or to speak to someone about how we can assist you, please contact:

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“When we acquired the veterinary practice nearly 5 years ago, EQ provided the support to allow the right structure and funding to be in place from the outset and we’ve enjoyed a great service since then. When we received offers for the practice we immediately consulted EQ. They helped clarify our objectives in the sale and to structure an initial outline of how that might work. This allowed us firstly to focus on the best offer and to maximise our deal. EQ recommended a solicitor to deal with that part of the sale and the solicitors and accountants worked tirelessly for us to secure a quick, low stress deal. The directors are truly appreciative of the support received by EQ over many years and cannot recommend their friendly expertise highly enough”

Dorothy Chapman
Director, BVCM Limited