



Bell Ingram are rural land and business specialists with expertise spanning land management, forestry, GIS mapping, estate agency and architecture. Established in 1899, Bell Ingram has a team of 130 professional staff working across 11 UK offices.

Our reputation is built on a deep understanding of the rural land sector and our ability to deliver effective solutions tailored to the needs of our clients. At Bell Ingram we pride ourselves on a highly personal approach, outstanding service and attention to detail. Our high levels of staff retention also mean that our clients can be sure of dealing with highly qualified and experienced people. Much of our work comes through recommendations from satisfied clients and referrals from business partners.

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The Royal Bank of Scotland continues to support Scottish agriculture as it has done for almost 300 years. Farmers are now much more exposed to world markets and the increased levels of volatility that can bring. This has been compounded by the extreme weather events in recent years. As a result farmers ability to adapt to change is being tested now, perhaps more than ever. We want to ensure that our managers provide a complementary level of financial expertise, wherever and whenever it is needed. We have a team of specialist agricultural managers operating across Scotland. These managers have undertaken agricultural training, which is accredited by the Chartered Bankers Institute and endorsed by NFUS. RBS is the only bank to have its managers independently accredited in this way.

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EQ is recognised as one of the leading providers of accountancy, taxation and business advisory services to the Scottish agricultural sector, a reputation built over many years. Our clients include traditional arable and livestock farmers, estates and land owners, and many diversified businesses operating in the rural economy throughout Scotland. They value our proactive, personal approach and rely on us for high quality, reliable advice, delivered by experts who know and understand their business. We aim to work with our clients to meet their personal and business objectives, helping them to create and protect wealth. We understand farming and the issues facing the industry.

agriculture@eqaccountants.co.uk



When it comes to rural and agricultural law in Scotland, our Land and Rural Business team is recognised as a leader in their field. Or rather fields; because our expertise in this ever-changing sector is vast. Our specialist teams can guide you through all the traditional legal areas such as property and land sales, as well as providing expert advice on the newer developments such as diversification, brand protection and renewable energy.

That extensive knowledge is matched on the ground. With 11 offices across Angus, Fife, Perthshire, Dundee, Edinburgh and Glasgow, no other law firm covers more rural areas.

So whatever expert advice you need, and wherever you need it, Thorntons Land and Rural Business team is perfectly placed to deliver the outcome that's right for you.

ruralbusiness@thorntons-law.co.uk



*People.
Product.
Knowledge.*



HALF DAY Conference

Thursday 13th February 2020 9.00am to 1.15pm

CARNOUSTIE HOTEL *Golf Resort & Spa*

www.farmingscotlandconference.co.uk



People. Product. Knowledge.

The Farming Scotland Conference aims to bring together like minded progressive businesses and individuals from throughout Scottish agriculture to listen to and promote discussion and debate on issues which affect the industry here and throughout the world.

An interesting and exciting line up of speakers has been assembled to share their views and experience in the agriculture industry at our 2020 conference, entitled "People. Product. Knowledge."

We invite you to join our conference sponsors Bell Ingram, EQ Accountants LLP, Royal Bank of Scotland and Thorntons for our seventeenth annual conference at Carnoustie, on Thursday, 13 February 2020 for what promises to be an interesting day.

Marion MacCormick

A renowned food sector consultant, Marion was Buying Director for ALDI (Scotland) where she developed a comprehensive Scottish fresh meat range, capitalising on a local network to enhance ALDI's brand in Scotland. She was a Scottish Government Agriculture Champion and is a member of the National Council of Rural Advisors and chair of the Pork Industry Leadership group. Passionate about local sourcing she won the NFUS Scotland Ambassador honour in 2017. She is currently working on the Scottish Government's Farming and Food Production policy group.

Kate Rowell

Kate is chair of Quality Meat Scotland (QMS), having been a member of the QMS board since 2015. A qualified vet, she runs a hill and upland farm near Peebles with her husband Ed. Kate completed the Scottish Enterprise Rural Leaders programme in 2016 and was chosen as an Emerging Leader by the Oxford Farming Conference in 2018.

James Peck

A Nuffield Scholar, James runs PX Farms, a large innovative agribusiness based in Cambridgeshire. He is driven by a passion for farming scale and believes in creating diversity within his business to deliver a new farming model fit for modern agriculture which can attract the next generation. James has created a multi enterprise business providing field to mill services, including arable farming utilising Controlled Traffic Farming principles, farm contracting, haulage, crop storage, lab and grain hospital.

Simon Haley

Simon is a passionate advocate of using new technologies and platforms to promote rural business, to increase the sector's reach and awareness. A graduate of Harper Adams University, he runs his own consultancy firm, SRH Agribusiness. He has become involved in various online industry initiatives including @AgriChatUK, @FarmersOfTheUK and @EatFarmNow. He provides social media training with organisations such as Ulster Farmers Union, the Royal Agricultural University and Farmers Weekly.

CONFERENCE

Programme

- 9.00am** **Registration and Coffee**
- 9.30am** **Welcome and Introduction**
Chairman – Graeme Davidson
Partner, EQ Accountants LLP
- 9.35am** **Provost of Angus, Ronnie Proctor MBE**
- 9.40am** **Trust, and what it means for
the Scottish supply chain**
Marion MacCormick
Food Sector Consultant
- Support, Develop, Promote, Protect –
How QMS is working for the industry**
Kate Rowell
Chair, Quality Meat Scotland
- 11.00am** **Tea and Coffee**
- 11.20am** **Passion for scale**
James Peck
Managing Director, PX Farms
- Adding value to farming in a digital world**
Simon Haley
Founder of @EatFarmNow and
CEO of SRH Agribusiness
- 12.40pm** **Panel Session - Chairman**
- 1.15pm** **Lunch**

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